

EXPERIENCED STRATEGY CONSULTANTS NEEDED

New Sector Alliance (www.newsector.org), a nonprofit organization based in Boston and expanding to the San Francisco Bay Area, is seeking additional Boston- and San Francisco-based Senior Directors to join our team.

About New Sector Alliance

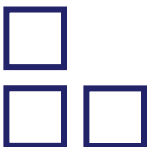
New Sector Alliance is a social impact consulting firm with a dual mission of strengthening organizations today while developing leaders for tomorrow. By mobilizing top talent in partnership with the world's leading management consulting firms and universities, New Sector helps clients address their most pressing challenges and opportunities.

Through our strategy consulting services, we assist clients working in myriad fields, including civic engagement, corporate social responsibility, economic development, education, environmental sustainability, health, philanthropy, and youth development. Our projects tackle critical strategic problems and issues of implementation, including defining strategic focus, growth and scaling, financial sustainability, marketing, operations management, organizational development, and performance measurement. Sample consulting clients from the Boston area include Year Up, AIDS Action Committee, and Mass Energy; a more complete list can be found at <http://newsector.org/partners/clientlist.php> - our expansion into the Bay area is more recent.

About our staffing model

New Sector customizes each consulting engagement to best meet client needs and maximize results. To deliver services in a cost-effective manner, New Sector leverages our experienced staff as well as our consulting firm and academic partnerships to match each project with the appropriate team of experienced talent. Our staffing model for customized engagements typically involves:

- A Senior Director with considerable experience (generally in for-profit strategy consulting) leading the case and overseeing the workstreams of team members (see <http://newsector.org/about/team/management.php> for sample biographies of current Senior Directors.) Senior Directors are typically part-time contractors of New Sector.
- Volunteer consultants from top consulting firms participating in skills-based volunteerism and leading a workstream.
- A team of MBA students from an area business school (current partnerships in Boston include MIT's Sloan School of Management, Harvard Business School, and Babson's FW Olin Graduate School of Business) who are excited to learn



more about the nonprofit sector and the consulting process, and who receive a grade for their participation.

- Project management from other New Sector staff members experienced in supporting the consulting process.

We are anticipating a busy spring, and are seeking new Senior Directors to join our team as part-time contractors. Senior Directors should be excited about leading complex, challenging strategy consulting cases with a variety of nonprofits and teaching young, emerging professionals about the consulting process. This could be a terrific opportunity for experienced for-profit consultants to enter the nonprofit sector and/or work part-time leading a case or cases. As we are a nonprofit and committed to providing the highest value to our clients, cost is a major factor – we will likely select the highest quality low-cost provider of services.

If you are interested, please submit a proposal ASAP to jobs@newsector.org. **We will be evaluating proposals on a rolling basis.** Your proposal should include:

- (A). Your resume and credentials
- (B). A cover letter stating why you are interested in joining New Sector and your per diem charge (keeping in mind that we will likely select the highest-quality low-cost provider of services)
- (C). 3-5 references that we can contact further on in the hiring process

